# Best Practices for Virtual Events Across the Institution

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## Nathan Chin

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## **Our Panelists**



#### Sophie Dear

Head of Marketing and Campaigns

University of Portsmouth



#### **Jane Rodriguez**

Director of Global Events Strategy

The University of Chicago Booth School of Business Office of Advancement



#### **Aly Manse**

Higher Education Client Success Manager

Cvent

## Today's Discussion

- Welcome & Introductions
- Institution Profiles
- Event Technology Use Cases
- Focus on the Attendee Experience
- Lessons Learned and Vision for the Future
- Q&A



## Introductions and Event Technology Overview

## **Quick Facts**

# UNIVERSITYOF PORTSMOUTH

- Location: Portsmouth, England, UK
- **Type:** Public 4-year institution
- Enrollments: 31,000
- Faculty & Staff: 3,600
- Virtual Events Program:
  - New Student Recruitment
  - Postgraduate Student Recruitment

## **Quick Facts**



The University of Chicago Booth School of Business

- Location: Chicago, IL
- Type: Private, Graduate Business School
- Enrollments: 3,297 Postgraduate
- Alumni: 53,000
- Virtual Events Program:
  - Fundraising
  - Alumni Reunions

	Durke	GEORGETOWN UNIVERSITY	College of Human Sciences & Education	Y NYU	STATE	University of Pennsylvania
Туре	4-year, Private	4-year, Private	4-year, Public	4-year, Private	4-year, Public	Graduate School
Location	Durham, NC	Washington, DC	Baton Rouge, LA	New York, NY	Logan, UT	Philadelphia, PA
Event Types	<ul> <li>Conferences</li> <li>Continuing Education</li> <li>Reunions</li> </ul>	<ul> <li>Conferences</li> <li>Continuing Education</li> <li>Recognition</li> </ul>	Conferences	<ul> <li>Conferences</li> <li>Continuing Education</li> <li>Recognition</li> <li>Reunions</li> </ul>	• Research	<ul><li>Conferences</li><li>Reunions</li></ul>



## **Event Technology Use Cases**



## Virtual Recruitment Events

The University of Portsmouth



Requirements	New Student Recruitment	Postgraduate Student Recruitment		
Security	Secondary Student Engagement			
Flexible Sessions	Parent Engagement			
One-to-One Appointments		Adult Learners		
Post-Event Information Access	Parent Engagement	Adult Learners		
User Experience	Secondary Students, Parents	Adult Learners		

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Our guests have shared that their virtual experience has exceeded their expectations, from the ability to connect via one-to-one appointments with course leaders to the ability to access the information after the event. This has been an absolute gold star for what we're trying to do from an attendee experience perspective.

> Kate Dunstone Postgraduate and CPD Recruitment Manager University of Portsmouth





## Virtual Alumni & Fundraising Events

The University of Chicago Booth School of Business Office of Advancement



## Supporting Fundraising and Reunion Events

Requirements	Chicago Medicine and Biological Sciences Development Department	Chicago Booth School of Business Office of Advancement
Alumni Reunions	$\checkmark$	$\checkmark$
Fundraising		$\checkmark$
Security & Privacy	$\checkmark$	$\checkmark$
Data & Efficiency*	$\checkmark$	$\checkmark$
Large Scale Events		$\checkmark$
Multi-Day & Multi-Session		$\checkmark$
Cost Effective	$\checkmark$	✓
Attendee Experience	$\checkmark$	$\checkmark$

\* Integration with Cvent's Event Registration was critical

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We needed a virtual event platform that met our security and privacy requirements while also supporting our attendee experience goals. We were already using Cvent's registration product so the integration was appealing.

> Caron Howard Senior Director, Outreach and Volunteer Engagement University of Chicago Medicine and Biological Sciences Development





## Conferences, Continuing Education, Research & Student Recognition

## Virtual Event Use Cases Across the Institution

USE CASES	Duke	GEORGETOWN UNIVERSITY	LSU College of Human Sciences & Education	<b>W</b> NYU	STATE	University of Pennsylvania
Alumni	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$
Conferences	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$
Continuing Education	$\checkmark$	~		$\checkmark$		
Research					$\checkmark$	
Student Recognition		$\checkmark$		~		

# Discussion

## **Focus on the Attendee Experience**



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## **Lessons Learned and Vision for the Future**



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